Academic year: 2025/2026

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BUEB



BSc Commerce and Marketing

Semester 1	Credit	Semester 2	Credit
Trade and Logistics	6	Market Analysis and Marketing Research	3
Marketing	6	Business Communication	6
Entrepreneurship and Innovation	6	International and Legal Studies	6
Introduction to Accounting	6	Business of Tourism	6
Fundamentals of Modern Economic Theories	6	Foreign Language for Business and Social Scienc	es 3
		Business Informatics	6
Semester 3	Credit	Semester 4	Credit
Consumer Behavior	6	Consumer and Buyer Analysis	6
Introduction to Sales Projects	3	Logistics Management	3
Marketing Communication	6	Operations Management	6
Public Relations	6	International Economics	6
Methods of Business Analysis	6	Research Methodology	4
Finance	6	Elective course	6
Semester 5	Credit	Semester 6	Credit
Logistics Planning	6	Marketing Project Planning	6
Marketing Communication Planning	6	Sales Management	3
International Markets and Consumers	6	Supply Chain Management	3
Programme-specific elective courses 1	6	Commerce and Digital Transformation	3
Quantitative Methods for Decision Support	3	Programme-specific elective courses 2	6
		Sustainable and Responsible Management	6
		Elective course	3
Semester 7	Credit	Programme-specific elective courses include	
Thesis 1	2	Digital Marketing; Digital Customer Relationship	
Thesis 2	2	Management; Transport and Freight Forwarding; Retail	
Thesis 3	2	Sales Simulation; Logistics Service Providers; Multicultural	
Elective course	3	Marketing; Types of Markets; Data Visualization and	
Professional Internship	20	Presentation; Digital Supply Chain; Digital Marketing	
		Communication; Creative Design; Related Disciplines of	
		Marketing; Designing the Customer Decision Journey	

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